

Message Text

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72

ACTION COME-00

INFO OCT-01 ARA-11 ADP-00 EB-11 EA-11 EUR-25 CIAE-00

INR-10 NSAE-00 RSC-01 RSR-01 /071 W

----- 027555

R 101700 Z MAY 73

FM AMEMBASSY QUITO

TO SECSTATE WASHDC 7400

INFO AMCONSUL GUAYAQUIL

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FOR COMMERCE

E. O. 11652: N/ A

TAGS: BEXP, EFIS, PFOR, EC

SUBJECT: STATUS REPORT: U. S. BIDS ON ECUADOREAN FISHING COMPLEX

REF: QUITO 1860

1. GOE HAS QUALIFIED SEVEN RPT SEVEN FIRMS OF ORIGINAL FIFTEEN WHICH SUBMITTED DOCUMENTATION ON MARCH 30 (SEE REFTEL).

2. MINISTRY OF NATURAL RESOURCES AND ENERGY ANNOUNCED ON MAY 4 THAT THE FOLLOWING FIRMS OR CONSORTIUMS HAVE QUALIFIED:

CONSTRUNAVES (SPAIN)

ATAKA/ TAIYO FISHERY CO (JAPAN)

MITSUBISHI CORP (JAPAN)

ATLAS- PIOSA CONSORTIUM (DENMARK- PERU)

RIJN SHELDE VEROLME NV GRECO MARCON (HOLLAND)

STARKIST FOODS, INC (U. S. A.)

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CASACRUS (FRANCE)

ACCORDING TO THE MINISTRY, THE REMAINING FIRMS WERE NOT QUALIFIED FOR FAILING TO HAVE MET ALL THE REQUIREMENTS FOR QUALIFICATION.

3. QUALIFIED FIRMS ARE EXPECTED TO RECEIVE THE SPECIFICATIONS WITHIN A FEW DAYS. ADDITIONALLY, GOE HAS ANNOUNCED THAT THE SITE OF THE COMPLEX WILL BE CHOSEN IN THE NEAR FUTURE.

4. COMMENT: WITH THE UNION OF DANISH AND PERUVIAN FIRMS INTO A CONSORTIUM, THERE WERE ACTUALLY EIGHT FIRMS QUALIFIED. THE LARGEST ATTRITION, OF COURSE, IS THE ELIMINATION OF THREE OF THE FOUR U. S. CONTENDERS. THERE IS SOME TALK THAT THE MINISTRY FAVORS CONSTRUNAVES FOR THE CONTRACT. WE CANNOT SUBSTANTIATE THIS, BUT DURING RECENT VISIT TO MADRID, UNDERSECRETARY MONCAYO OF ECUADOREAN MINISTRY OF FOREIGN RELATIONS ANNOUNCED IN PRESS INTERVIEW THAT SPAIN WILL PROVIDE TECHNICAL ASSISTANCE TO ECUADOR IN VARIOUS FIELDS, INCLUDING COOPERATION IN THE FISHING INDUSTRY.
BURNS

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NMAFVVZCZ

*** Current Handling Restrictions *** n/a

*** Current Classification *** LIMITED OFFICIAL USE

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